

Message Text

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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 201744Z SEP 74

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 4106

INFO AMEMBASSY PARIS

UNCLAS LONDON 12284

E.O. 11652: N/A

TAGS: BEXP, UK

SUBJECT: MARKET RESEARCH STATUS REPORT

REF LONDON 11459

1. TELECOMMUNICATIONS (UK); CONTRACTOR HAS PROMISED
EXPANDED CATV ANALYSIS FOR DELIVERY NEXT WEEK.

2. AVIONICS AND AVIATION SUPPORT EQUIPMENT (SEVEN
COUNTRIES); ALL SEVEN REPORTS AND ANCILLARY PAPERS
POUCHED/AIRMAILED 9/11. POST EVALUATION NOW BEING
REVIEWED IN LIGHT OF EXHIBITOR EXPERIENCE/VIEWPOINT
GAINED AT USA FARNBOROUGH '74.

3. MULTIPLE-STUDY CONTRACT (UK); FIVE BEST OF 14 BIDS
WERE REPORTED PER LONDON 11716 SENT 9/11.

4. FOOD PROCESSING AND PACKAGING (UK): FINAL REPORT
POUCHED/AIRMAILED 9/12. POST EVALUATION AWAITING RETURN
COMMODITY OFFICER FROM OFFSHORE INDUSTRY VISIT SCOTLAND.

5. METALWORKING AND FINISHING EQUIPMENT. (ITALY)
SECTION 1 REWRITE RECEIVED FROM CONTRACTOR AND POUCHED
TO WASHINGTON 9/16. (UL) POST CONTINUES WITHOLD
FINAL PAYMENT PENDING OIM AUTHORIZATION. (POST IN PAST
HAS MADE PARTIAL PAYMENTS TO INDUMAR FOR BOTH
STUDIES AS THOUGH AMMENDED CONTRACT WERE IN FACT
SEPARATE CONTRACTS FOR EACH STUDY, HOWEVER)
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6. PROCESS CONTROL INSTRUMENTATION (UL): FINAL
PAYMENT CONTINUES TO BE WITHHELD UNTIL REAUTHORIZED FOR
PAYMENT IN NEW FISCAL YEAR.

7. AIR/WATER PURIFICATION AND POLLUTION CONTROL
EQUIPMENT: (UK) CONTRACTOR REPORTS GOOD PROGRESS AND
WILL MEET WITH POST WEEK OF 9/30. (FRANCE) UK MEMBER
OF RESEARCH TEAM REPORTS GOOD PROGRESS FOLLOWING WEEK IN
PARIS WITH HIS OFFICE AND EMBASSY PARIS CONTACT. REF
USDOC 13612 AND LONDON 11868 RE STATUS OF CONTRACT FOR
FRENCH STUDY, SIGNED COPIES FINALLY RECEIVED 9/20. POST
AIRPOUCHING SAME.

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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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